

STATE OF ILLINOIS  
SECRETARY OF STATE  
SECURITIES DEPARTMENT

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IN THE MATTER OF: ESTATE MANAGEMENT SERVICES, INC. )  
A/K/A EMS, ITS OFFICERS, ) File No. 04000756  
DIRECTORS, EMPLOYEE, AFFILIATES, )  
SUCCESSORS, AGENTS AND ASSIGNS, )  
DANIEL GEORGE PETRILLI )  
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NOTICE OF HEARING

TO THE RESPONDENT: Estate Management Services, Inc.  
A/K/A EMS  
Daniel George Petrilli  
60 Providence Lane  
Springfield, Illinois 62707

c/o Carl Draper  
1307 S. Seventh St.  
Springfield, Illinois 62705

You are hereby notified that pursuant to Section 11.F of the Illinois Securities Law of 1953, [815 ILCS 5/1 et seq.] (the "Act") and 14 Ill. Adm. Code 130, Subpart K, a public hearing will be held at 300 West Jefferson St. Suite 300A, Springfield, Illinois 62702, on the 18th day of May, 2005 at the hour of 10:00 a.m., or as soon thereafter as counsel may be heard, before Jon K. Ellis, or such other duly designated Hearing Officer of the Secretary of State. A copy of the Rules under the Act pertaining to contested cases is attached to this Notice.

Said hearing will be held to determine whether an Order of Prohibition should be entered against Estate Management Services, Inc. A/K/A EMS and Daniel George Petrilli in the State of Illinois and granting such other relief as may be authorized under the Act including but not limited to imposition of a monetary fine in the maximum amount pursuant to Section 11 of the Act, payable within ten (10) days of the entry of the Order.

The grounds for such proposed action are as follows:

1. Estate Management Services, Inc. is an Illinois corporation incorporated December 26, 1997 and

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involuntarily dissolved by the Illinois Secretary of State on May 1, 2003 with a last known business address of 60 Providence Lane Springfield, Illinois;

2. At all times relevant, Daniel George Petrilli ("Petrilli") was the President and Registered Agent of Estate Management Services Inc.;
3. Estate Management Services, Inc. was purportedly in the business of providing estate planning to clients and the sale of insurance products consisting mainly of Life Insurance, Annuities, and Long Term Care Insurance;
4. At all times relevant, Estate Management Services, Inc. was not registered with the Secretary of State, Illinois Securities Department (the "Department") in any capacity;
5. That Petrilli was registered as a securities salesperson in Illinois from August 12, 1992 through February 12, 1996;
6. On April 10, 1998, pursuant to an April 8, 1998 signed stipulation by Petrilli, the Illinois Secretary of State, Securities Department, entered a permanent order of prohibition against Petrilli prohibiting him from offering or selling securities (See Exhibit A);
7. On or about April 1, 2003, Petrilli met with Illinois resident W.H. and recommended to him that he rollover through an investment transaction approximately \$300,000 in funds from the liquidation of a financial product issued by an insurance company into an IRA [Individual Retirement Account] for investment and tax planning purposes;
8. Based upon this recommendation, on April 1, 2003, W.H. wrote a check payable to the order of: "EMS F/B/O HELM NQ IRA" in the amount of \$301,584.37. The memo line for the check states: "IRA (NQ) Rollover." This check was endorsed on the back "For Deposit Only Estate Management Services, Inc." and was deposited into a bank account in the name of Estate Management Services, Inc.;
9. On or about July 21, 2004, W.H. met with Petrilli at the office of W.H.'s attorney. At this meeting W.H. and his attorney requested documentation from Petrilli regarding the transaction described in paragraphs 7 and

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- 8 above and an accounting for the \$301,584.37 check. Petrilli stated at this meeting that the \$301,584.57 had been invested in the "Cypress Equipment Fund II, Ltd."
10. The Cypress Equipment Fund II, Ltd. was registered as a security with the Department from March 20, 1992 through March 20, 1994.
  11. The following checks from Illinois resident N.L. were endorsed: "For Deposit Only Estate Management Services, Inc." and were deposited into a bank account in the name of Estate Management Services, Inc.:
    - a. A check in the amount of \$200,000 dated January 27, 2004 pay to the order of "EMS FBO N. Lach Rollover" with a memo line stating "Roth Rollover";
    - b. A check in the amount of \$12,627 dated September 15, 2004 pay to the order of "E.M.S. FBO N. Lach Rollover IRA" with a memo line stating "Allianz";
    - c. A check in the amount of \$17,395.88 dated October 29, 2004 pay to the order of "E.M.S. FBO Nancy Lach Account" with a memo line stating "Rollover Roth IRA"; and
    - d. A check in the amount of \$77,149.55 dated November 5, 2004 pay to the order of "EMS-FBO Nancy Lach Account" with a memo line stating "Roll over Roth IRA".
  12. That the above-referenced Cypress Equipment Fund II, Ltd. and transactions described in Paragraph 11 above are securities as that term is defined pursuant to Section 2.1. of the Illinois Securities Law of 1953 [815 ILCS 5/1 et seq.] (the "Act");
  13. On August 5, 2004, the Department served upon Petrilli a subpoena for records of Estate Management Services, Inc. that asked for production of Financial Records including financial statements and bank records and Documents showing the products or services provided by Estate Management Services, Inc.;
  14. On September 24, 2004, Petrilli produced 3 "Banker's" boxes of documents that he stated were responsive to the above-referenced subpoena. None of the produced records included documents from the transactions of

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J.H. and N.L during the time period of April 2003 to the date of the production response;

15. From the above referenced transactions in paragraphs 8 and 11, approximately \$608,000 was deposited into the Estate Management Services, Inc. bank account. None of these funds were invested in the Cypress Equipment Fund II Ltd., and most of the investors' money was used to pay back other previous investors;
16. That Section 5 of the Act provides, inter alia, that all securities except all those set forth under Section 2.A of the Act, or those exempt under Section 3 of the Act or those offered and sold in transactions exempt under Section 4 of the Act shall be registered with the Secretary of State prior to their offer or sale in the State of Illinois;
17. That Section 12.A of the Act provides, inter alia, that it shall be a violation of the Act for any person to offer or sell securities except in accordance with the provisions of the Act;
18. That Section 12.D of the Act provides, inter alia, that it shall be a violation of the Act for any person to fail to file with the Secretary of State any document or application required to be filed under the provision of the Act or to fail to comply with the terms of any order of the Secretary of State issued pursuant to Section 11 of the Act;
19. That Section 12.F of the Act provides, inter alia, that it shall be a violation of the Act for any person to engage in any transaction, practice or course of business in connection with the sale or purchase of securities which works or tends to work a fraud or deceit upon the purchaser or seller thereof;
20. That by virtue of the foregoing, Daniel George Petrilli and Estate Management Services, Inc. A/K/A EMS, its Officers, Directors, Employees, Affiliates, Successors, Agents and Assigns have violated Sections 12.A, 12.D and 12.F of the Act;
21. That Section 11.E(2) of the Act provides, inter alia, that if the Secretary of State shall find that any person has violated subsection D or F of Section 12 of the Act, the Secretary of State may by written order prohibit the person from offering or selling any securities in this State.

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22. That Section 11.E(4) of the Act provides, inter alia, that if the Secretary of State, after finding that any provision of the Act has been violated, may impose a fine as provided by rule, regulation or order not to exceed \$10,000.00 for each violation of the Act.

You are further notified that you are required pursuant to Section 130.1104 of the Rules and Regulations (14 Ill. Adm. Code 130) (the "Rules"), to file an answer to the allegations outlined above or a Special Appearance pursuant to Section 130.1107 of the Rules, or other responsive pleading within thirty days of the receipt of this notice. Your failure to do so within the prescribed time shall be deemed an admission of the allegations contained in the Notice of Hearing and waives your right to a hearing.

Furthermore, you may be represented by legal counsel; may present evidence; may cross-examine witnesses and otherwise participate. A failure to so appear shall constitute default.

A copy of the Rules, promulgated under the Act and pertaining to Hearings held by the Office of the Secretary of State, Securities Department, is included with this Notice.

Delivery of notice to the designated representative of any Respondent constitutes service upon such Respondents.

Dated this 14<sup>th</sup> day of March, 2005.

  
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Jesse White  
Secretary of State  
State of Illinois

Attorney for the Secretary of State:  
David Finnigan  
Illinois Securities Department  
300 West Jefferson St., Suite 300A  
Springfield, Illinois 62702  
Telephone: (217) 785-4947  
Enforcement Fax: (217) 782-8876

Hearing Officer:  
Jon Ellis  
1035 S. 2<sup>nd</sup> St.  
Springfield, Illinois 62704  
217-528-6835  
Fax 217-528-6837